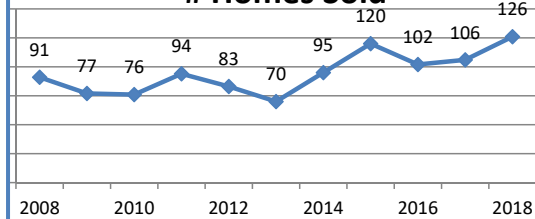


Monthly Statistics - Laramie County

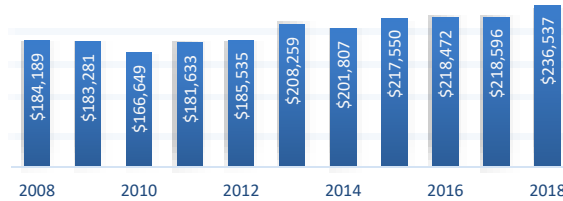
March

| City Residential | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Active Listings | na | na | na | na | na | 475 | 391 | 331 | 317 | 255 | 200 | 192 | 199 | 217 |
| Sold Listings | 92 | 111 | 105 | 91 | 77 | 76 | 94 | 83 | 70 | 95 | 120 | 102 | 106 | 126 |
| Median Sales Price | \$144,350 | \$162,000 | \$160,900 | \$168,900 | \$163,900 | \$160,000 | \$160,000 | \$176,400 | \$185,450 | \$188,000 | \$199,000 | \$206,250 | \$206,500 | \$225,000 |
| Average Sales Price | \$152,168 | \$163,868 | \$179,186 | \$184,189 | \$183,281 | \$166,649 | \$181,633 | \$185,535 | \$208,259 | \$201,807 | \$217,550 | \$218,472 | \$218,596 | \$236,537 |
| % of List Price Received at Sale | 99.12% | 98.34% | 98.34% | 98.28% | 98.52% | 98.49% | 98.42% | 98.33% | 98.53% | 98.67% | 98.61% | 99.81% | 98.90% | 98.95% |
| Average Days on Market | 71 | 66 | 96 | 109 | 80 | 61 | 76 | 72 | 68 | 73 | 52 | 58 | 59 | 42 |
| Average # of homes sold in last 12 months | na | 106.50 | 106.08 | 84.33 | 77.42 | 81.25 | 73.25 | 77.42 | 87.33 | 98.50 | 102.17 | 105.75 | 109.75 | 113.75 |
| Months Supply of Inventory | na | na | na | na | na | 5.8 | 5.3 | 4.3 | 3.6 | 2.6 | 2.0 | 1.9 | 1.8 | 1.9 |

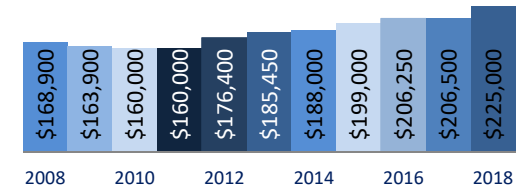
Homes Sold



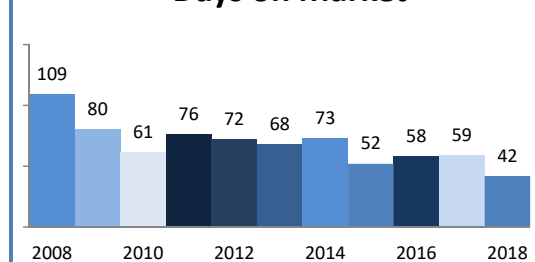
Average Sales Price



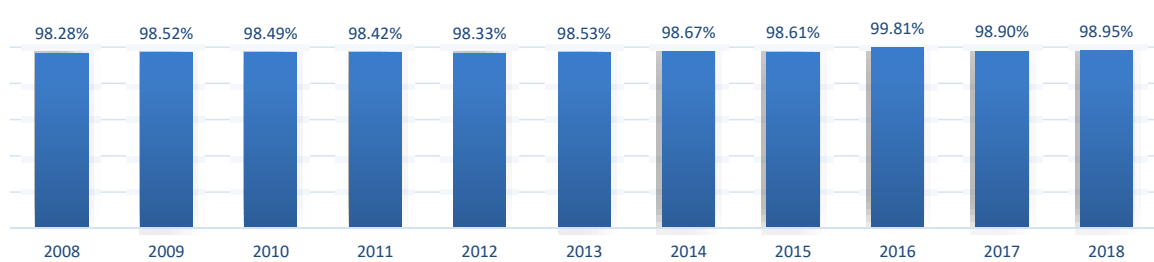
Median Sales Price



Days on Market



% of List Price Received at Time of Sale



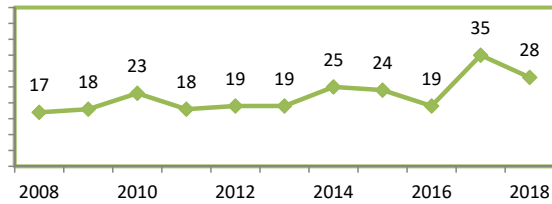
Monthly Statistics -

Laramie County

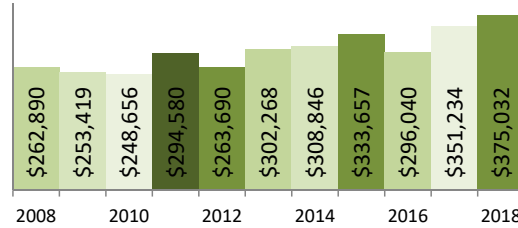
March

| Rural Residential | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Active Listings | na | na | na | na | na | 150 | 155 | 153 | 112 | 139 | 90 | 97 | 91 | 88 |
| Sold Listings | 27 | 36 | 23 | 17 | 18 | 23 | 18 | 19 | 19 | 25 | 24 | 19 | 35 | 28 |
| Median Sales Price | \$215,900 | \$252,000 | \$259,900 | \$267,500 | \$259,950 | \$235,000 | \$259,750 | \$260,000 | \$280,000 | \$300,000 | \$320,500 | \$305,000 | \$364,900 | \$377,000 |
| Average Sales Price | \$245,519 | \$275,633 | \$275,898 | \$262,890 | \$253,419 | \$248,656 | \$294,580 | \$263,690 | \$302,268 | \$308,846 | \$333,657 | \$296,040 | \$351,234 | \$375,032 |
| % of List Price Received at Sale | 98.56% | 100.00% | 99.65% | 97.94% | 97.49% | 97.31% | 97.67% | 98.74% | 98.40% | 99.43% | 98.94% | 98.47% | 99.31% | 98.48% |
| Average Days on Market | 123 | 103 | 93 | 133 | 123 | 98 | 104 | 109 | 89 | 98 | 89 | 80 | 77 | 84 |
| Average # of homes sold in last 12 months | na | 29.25 | 27.25 | 20.58 | 18.17 | 18.08 | 17.42 | 20.50 | 21.00 | 23.33 | 27.33 | 26.33 | 27.75 | 29.42 |
| Months Supply of Inventory | na | na | na | na | na | 8.3 | 8.9 | 7.5 | 5.3 | 6.0 | 3.3 | 3.7 | 3.3 | 3.0 |

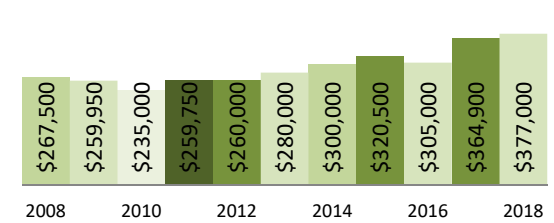
Homes Sold



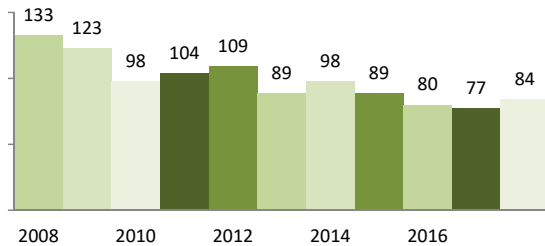
Average Sales Price



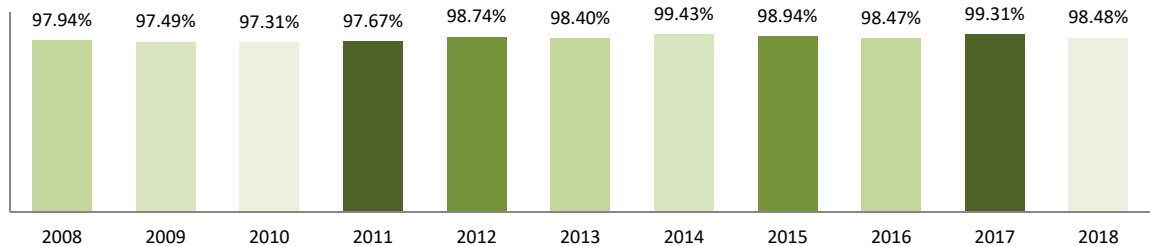
Median Sales Price



Days on Market



% of List Price Received at Time of Sale



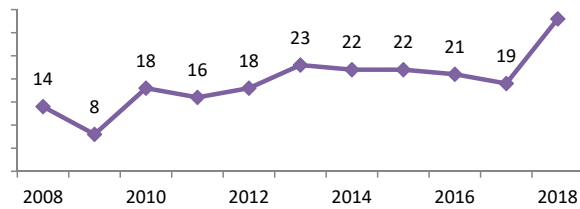
Monthly Statistics -

Laramie County

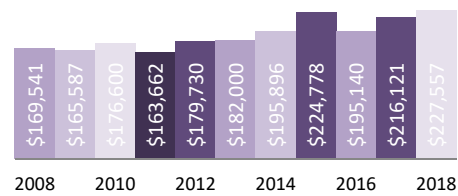
March

| Condo / Townhouse | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Active Listings | na | na | na | na | na | 90 | 93 | 67 | 79 | 64 | 50 | 67 | 47 | 64 |
| Sold Listings | 19 | 18 | 20 | 14 | 8 | 18 | 16 | 18 | 23 | 22 | 22 | 21 | 19 | 33 |
| Median Sales Price | \$133,500 | \$133,950 | \$155,000 | \$165,202 | \$166,375 | \$157,900 | \$156,100 | \$181,280 | \$178,673 | \$194,250 | \$210,929 | \$180,000 | \$210,000 | \$214,900 |
| Average Sales Price | \$141,098 | \$124,175 | \$178,450 | \$169,541 | \$165,587 | \$176,600 | \$163,662 | \$179,730 | \$182,000 | \$195,896 | \$224,778 | \$195,140 | \$216,121 | \$227,557 |
| % of List Price Received at Sale | 102.70% | 100.31% | 99.00% | 98.34% | 97.60% | 98.22% | 98.31% | 100.50% | 100.56% | 99.75% | 101.38% | 98.56% | 98.84% | 99.65% |
| Average Days on Market | 162 | 61 | 110 | 205 | 131 | 67 | 135 | 69 | 56 | 117 | 90 | 62 | 44 | 51 |
| Average # of homes sold in last 12 months | na | 20.58 | 21.17 | 17.33 | 13.67 | 15.50 | 16.25 | 15.42 | 18.67 | 23.50 | 23.75 | 26.67 | 21.92 | 26.50 |
| Months Supply of Inventory | na | na | na | na | na | 5.8 | 5.7 | 4.3 | 4.2 | 2.7 | 2.1 | 2.5 | 2.1 | 2.4 |

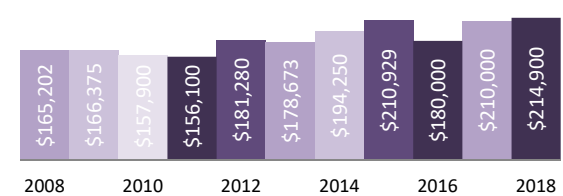
Homes Sold



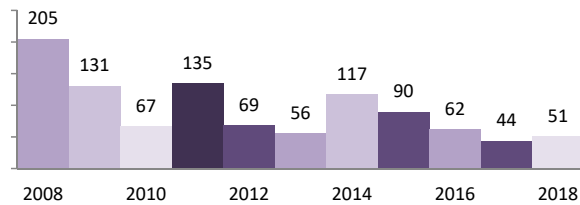
Average Sales Price



Median Sales Price



Days on Market



% of List Price Received at Time of Sale

