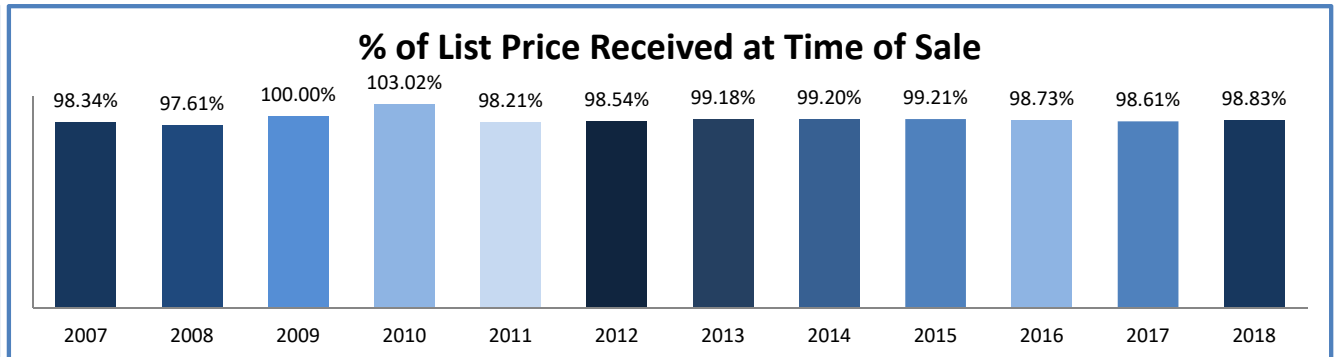
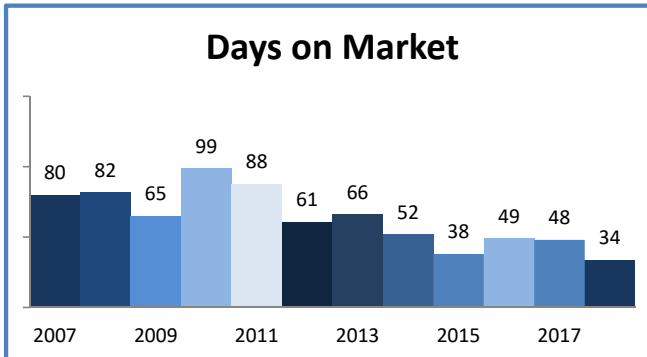
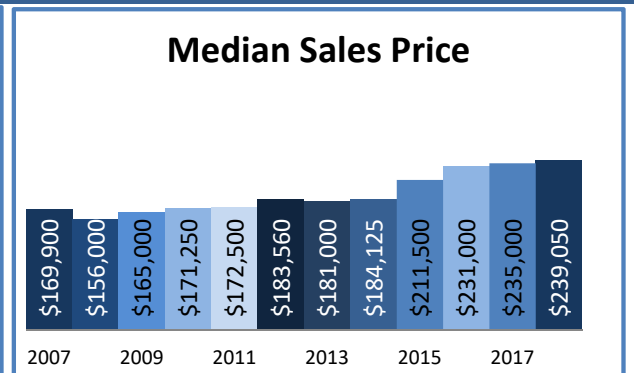
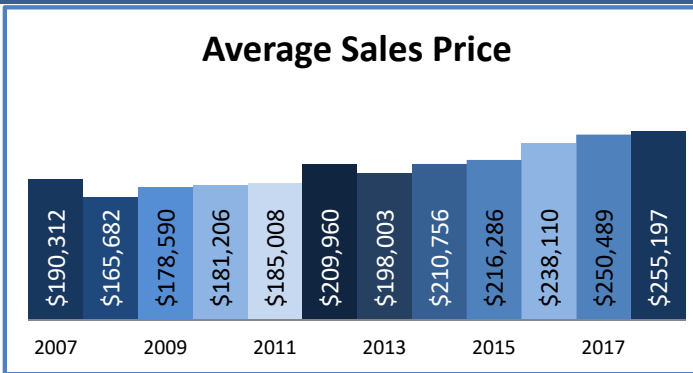
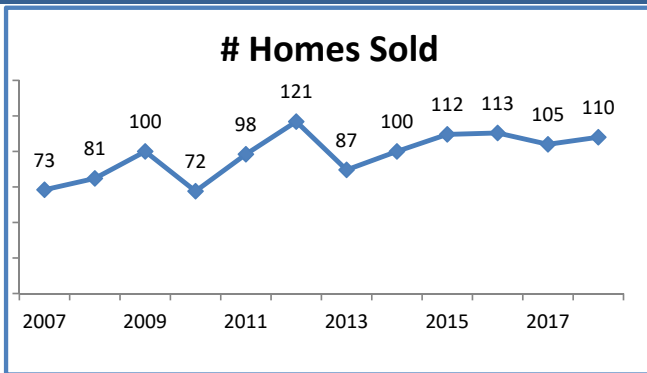


Monthly Statistics -

Laramie County

October

| City Residential | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Active Listings | na | na | na | na | 487 | 382 | 311 | 326 | 266 | 260 | 282 | 246 | 220 |
| Sold Listings | 108 | 73 | 81 | 100 | 72 | 98 | 121 | 87 | 100 | 112 | 113 | 105 | 110 |
| Median Sales Price | \$163,950 | \$169,900 | \$156,000 | \$165,000 | \$171,250 | \$172,500 | \$183,560 | \$181,000 | \$184,125 | \$211,500 | \$231,000 | \$235,000 | \$239,050 |
| Average Sales Price | \$175,836 | \$190,312 | \$165,682 | \$178,590 | \$181,206 | \$185,008 | \$209,960 | \$198,003 | \$210,756 | \$216,286 | \$238,110 | \$250,489 | \$255,197 |
| % of List Price Received at Sale | 99.54% | 98.34% | 97.61% | 100.00% | 103.02% | 98.21% | 98.54% | 99.18% | 99.20% | 99.21% | 98.73% | 98.61% | 98.83% |
| Average Days on Market | 56 | 80 | 82 | 65 | 99 | 88 | 61 | 66 | 52 | 38 | 49 | 48 | 34 |
| Average # of homes sold in last 12 months | 105.58 | 93.50 | 81.25 | 76.33 | 73.75 | 78.17 | 84.92 | 94.50 | 106.00 | 106.92 | 105.00 | 112.58 | 113.67 |
| Months Supply of Inventory | na | na | na | na | 6.6 | 4.9 | 3.7 | 3.4 | 2.5 | 2.4 | 2.7 | 2.2 | 1.9 |



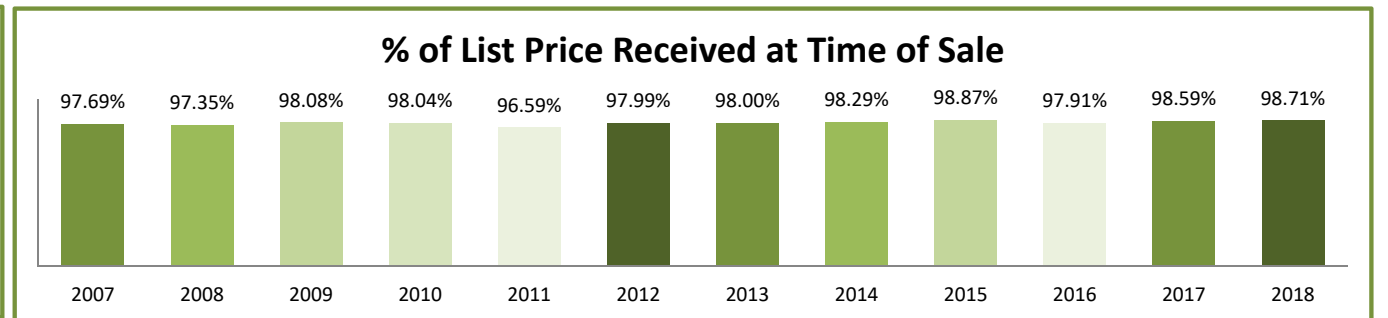
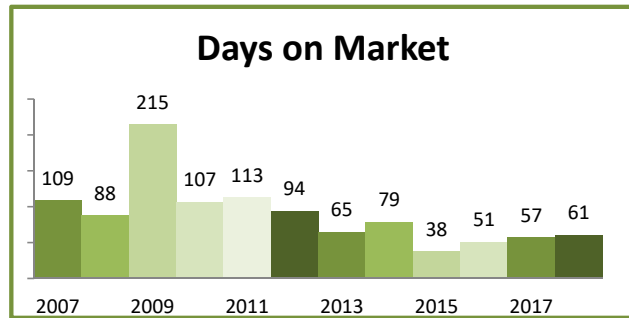
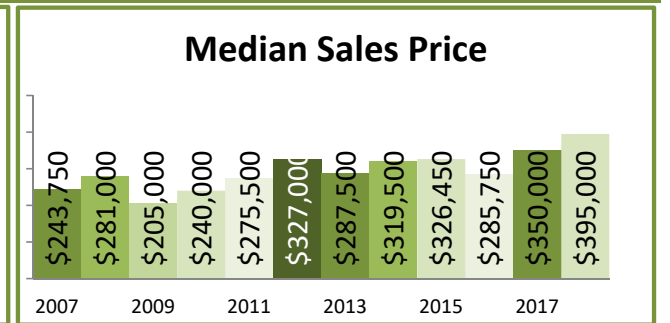
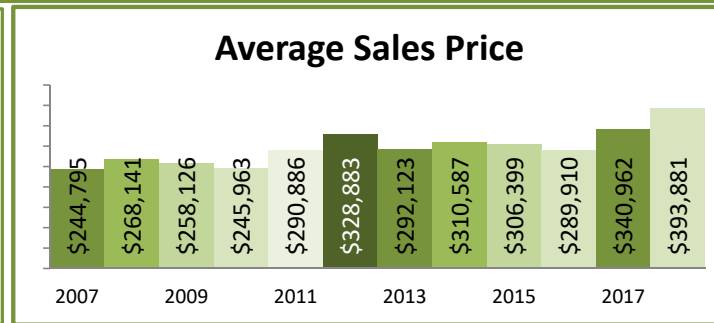
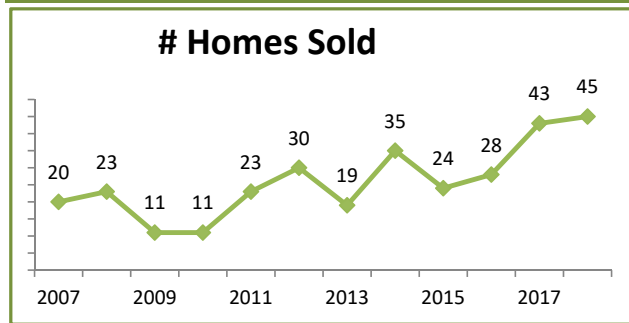
Monthly Statistics -

Laramie County

October

Rural Residential

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Active Listings | na | na | na | na | 177 | 163 | 135 | 128 | 109 | 119 | 124 | 93 | 81 |
| Sold Listings | 27 | 20 | 23 | 11 | 11 | 23 | 30 | 19 | 35 | 24 | 28 | 43 | 45 |
| Median Sales Price | \$248,000 | \$243,750 | \$281,000 | \$205,000 | \$240,000 | \$275,500 | \$327,000 | \$287,500 | \$319,500 | \$326,450 | \$285,750 | \$350,000 | \$395,000 |
| Average Sales Price | \$256,981 | \$244,795 | \$268,141 | \$258,126 | \$245,963 | \$290,886 | \$328,883 | \$292,123 | \$310,587 | \$306,399 | \$289,910 | \$340,962 | \$393,881 |
| % of List Price Received at Sale | 97.11% | 97.69% | 97.35% | 98.08% | 98.04% | 96.59% | 97.99% | 98.00% | 98.29% | 98.87% | 97.91% | 98.59% | 98.71% |
| Average Days on Market | 114 | 109 | 88 | 215 | 107 | 113 | 94 | 65 | 79 | 38 | 51 | 57 | 61 |
| Average # of homes sold in last 12 months | 27.58 | 25.17 | 17.42 | 17.17 | 33.75 | 20.83 | 21.75 | 21.08 | 25.25 | 27.58 | 26.42 | 30.33 | 29.92 |
| Months Supply of Inventory | na | na | na | na | 5.2 | 7.8 | 6.2 | 6.1 | 4.3 | 4.3 | 4.7 | 3.1 | 2.7 |



Monthly Statistics - Laramie County

October

| Condo / Townhouse | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Active Listings | na | na | na | na | 93 | 63 | 68 | 61 | 76 | 57 | 65 | 67 | 45 |
| Sold Listings | 18 | 14 | 12 | 18 | 9 | 18 | 17 | 25 | 29 | 26 | 20 | 30 | 23 |
| Median Sales Price | \$134,950 | \$166,950 | \$129,450 | \$137,125 | \$167,000 | \$150,500 | \$175,000 | \$184,000 | \$211,499 | \$205,000 | \$177,500 | \$209,000 | \$220,900 |
| Average Sales Price | \$149,630 | \$182,062 | \$130,844 | \$147,713 | \$164,888 | \$153,307 | \$168,789 | \$192,242 | \$207,048 | \$205,301 | \$210,517 | \$209,456 | \$219,710 |
| % of List Price Received at Sale | 99.77% | 99.74% | 99.32% | 98.90% | 97.34% | 99.06% | 99.66% | 103.12% | 98.06% | 99.01% | 98.74% | 99.67% | 99.33% |
| Average Days on Market | 115 | 164 | 105 | 115 | 97 | 65 | 79 | 39 | 41 | 52 | 38 | 53 | 36 |
| Average # of homes sold in last 12 months | 20.50 | 19.00 | 16.08 | 13.42 | 32.67 | 16.00 | 15.17 | 23.42 | 24.08 | 26.83 | 23.33 | 22.83 | 26.5 |
| Months Supply of Inventory | na | na | na | na | 2.8 | 3.9 | 4.5 | 2.6 | 3.2 | 2.1 | 2.8 | 2.93 | 1.70 |

